Organics Recycling in its Teens Mindset, Methods & Money

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Presentation to Northeast Recycling Council



Casella Resource Solutions - Since 1973

- Casella Organics
 - Recycling mineral and organic residuals
 - For industrial & municipal customers
 - Using facilities, technologies & selling products &
 - Selling **earthlife**® Products
- CRS Offering Zero Sort traditional recycling &
- Collection, Transportation & Landfill Disposal w/ GTE











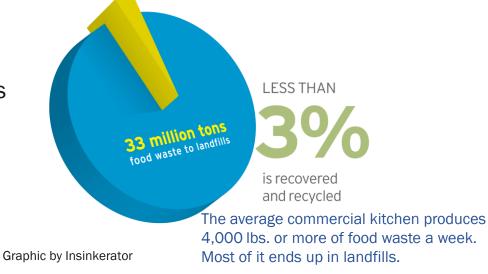
Overview

- 1. Broadening the Concept of "Organics Recycling"
- 2. Methods & Technologies Emerge for Certain Organics
- 3. Financing AD & Economic Viability

Re-imagine "Organics Recycling"

Broaden Concept of "Organics Recycling" - Nutrient and Carbon Cycling Organics is More than the Food Waste (FW) in MSW Orders of Magnitude of "Organics" Resources Recovery Opportunity

- HUGE Industrial/Manufacturing Residuals (71:1 Upstream:MSW)
 - Wood ash, lime byproduct, pulp & paper mill Fiberclay, food processing+
- MODERATE MSW
 - 15-25% Food Waste
 - 10% Other Organics
 - 40+% Trad. Recyclables
- MODERATE Biosolids



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Non-Industrial "Organics"

ESTIMATED ANNUAL TONS

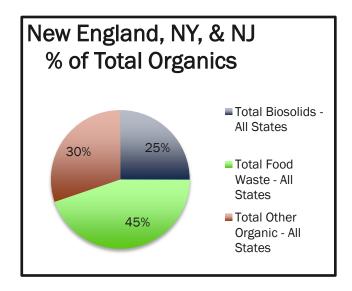
Total Organics - All States 19,727,736

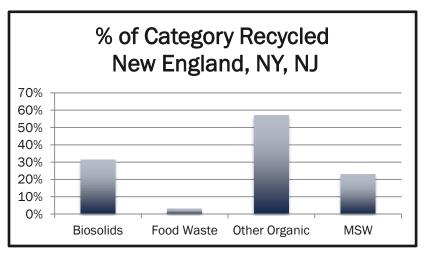
Total Biosolids - All States 4,944,060

Total Food Waste - All States 8,819,285

Total Other Organic - All States 5,964,390

Total MSW - All States 55,345,139





Draft provided by NEBRA

FW Recycling Methods & Equipment



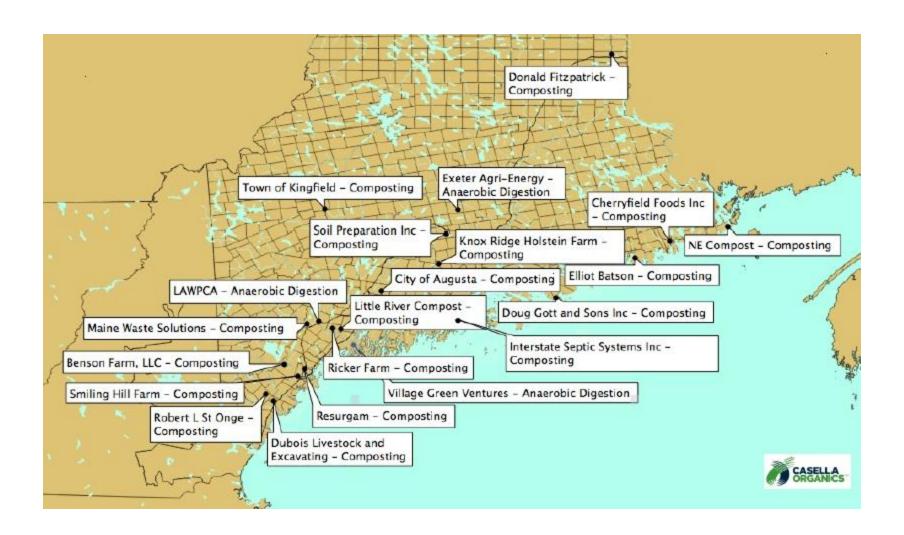
Organics Conversion Methods

- Composting,
- Anaerobic Digestion,
- Dehydration
- Direct Farm Fertilization,
- Animal Feed
- Direct Farm Fertilization

Supporting Technology & Equipment

- Collection
- Pulping
- Cleaning
- Screening
- ORFs & Transfer
- Landfills

FW Conversion Facilities Proliferate



Composting

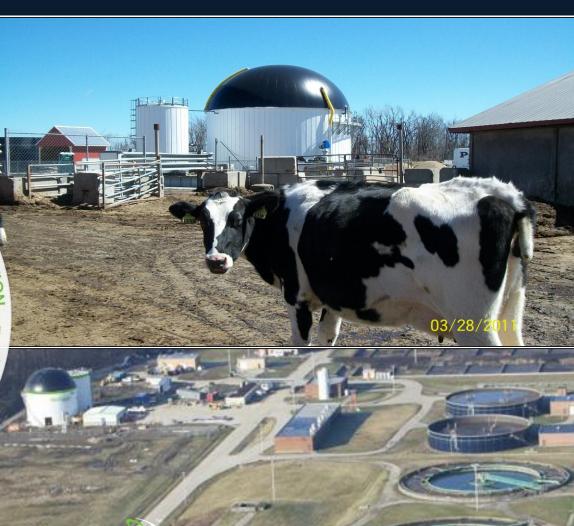


- •Hawk Ridge GICOM
- Open Air Windrow
- •ECS Covered Static Pile



Anaerobic Digestion





FW Pulping & Cleaning



FW On-Site Conversion





Northeastern University Study

- Dehydration
- Composting
- •Enzyme Treatment
- Liquefaction +++

FW Separation & Collection



The Role of Landfills



FW Economics - Many Questions

Unproven Factors and Strategies Impact Economics

- Conversion Method AD (Dry or Wet), Composting, Land application, Animal Feed...?
- Recipe Manage alone or with biosolids and/or manure?
- Collection Method Totes, Blue Bags, Vac Trucks, Bikes?
- Processing At the Source, Centralized & Transfer, at the Conversion Facility, or none
- Energy Capture CHP, Clean & Compressed Gas, Combustion, None
- Financing Uncertainties Incentives, Banks and Investor

1 Example: Farm Based AD in MA

Multiple Revenue Sources

•	Net Metering = High Price / kWh	>55%	
•	Feedstock Tip Fees	>15%	
•	Sale of Fertilizer	>5%	
•	RECs & AECs	>15%	
Canital Sources			

Capital Sources

•	Investment Tax Credit	25%
•	Traditional Bank Loan	11%
•	MA Low Interest AD Loan	28%
•	MA CEC Grant	3%
•	Equity (incl. USDA Grant)	26%
•	Revolving Fund	7%

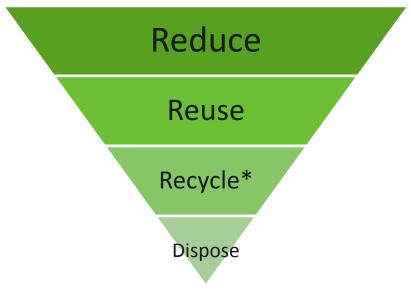
Returns

• Unlevered 10 Yr IRR after Taxes = 10%; 20 year = 15%

"Which way did he go?" - Stay the Course

The field of Organics recycling is dynamic and rapidly changing. There are many developments regionally that point to greater opportunities to capture these materials from the waste stream and recover their value as resources. Let's work together to overcome the challenges and promote them.





*both "traditional" recycling and organics recycling



CASELLA RESOURCE SOLUTIONS

 $recycling \cdot collection \cdot organics \cdot energy \cdot bio\text{-}fuels \cdot land fills$