



NERC Webinar MES's Recycling Contracts

MES

The Service's Mission

- To provide operational and technical services to protect and enhance the environment for the benefit of the people of Maryland

What is MES?

MES, a public agency:

- Serves as the “utility arm” of the State by providing water, wastewater, solid waste and other environmental services to the State, Counties, Municipalities, Federal Government, industries and other private and public interests
- MES is a fee-for-service agency and works for clients under contracts, which can be MOU’s, IGA’s, grants, Executive Order or other contractual instruments
- Combines the Public Sector’s commitment to Environmental Protection with the efficiencies, flexibility and quick response of the Private Sector

MES's Role in Recycling

- **Montgomery County, MD**
 - Operate dual stream recycling facility (72,000 TPY)
 - Operate Leafgro Production and Bagging (70,000 TPY)
- **Prince George's County, MD**
 - Operate single stream recycling facility (55,000 TPY)
 - Operate Leafgro GOLD Production (50,000 TPY)
- **BWI Airport Recycling, Used Oil Recycling, CFC Removal, Food Waste Collection**

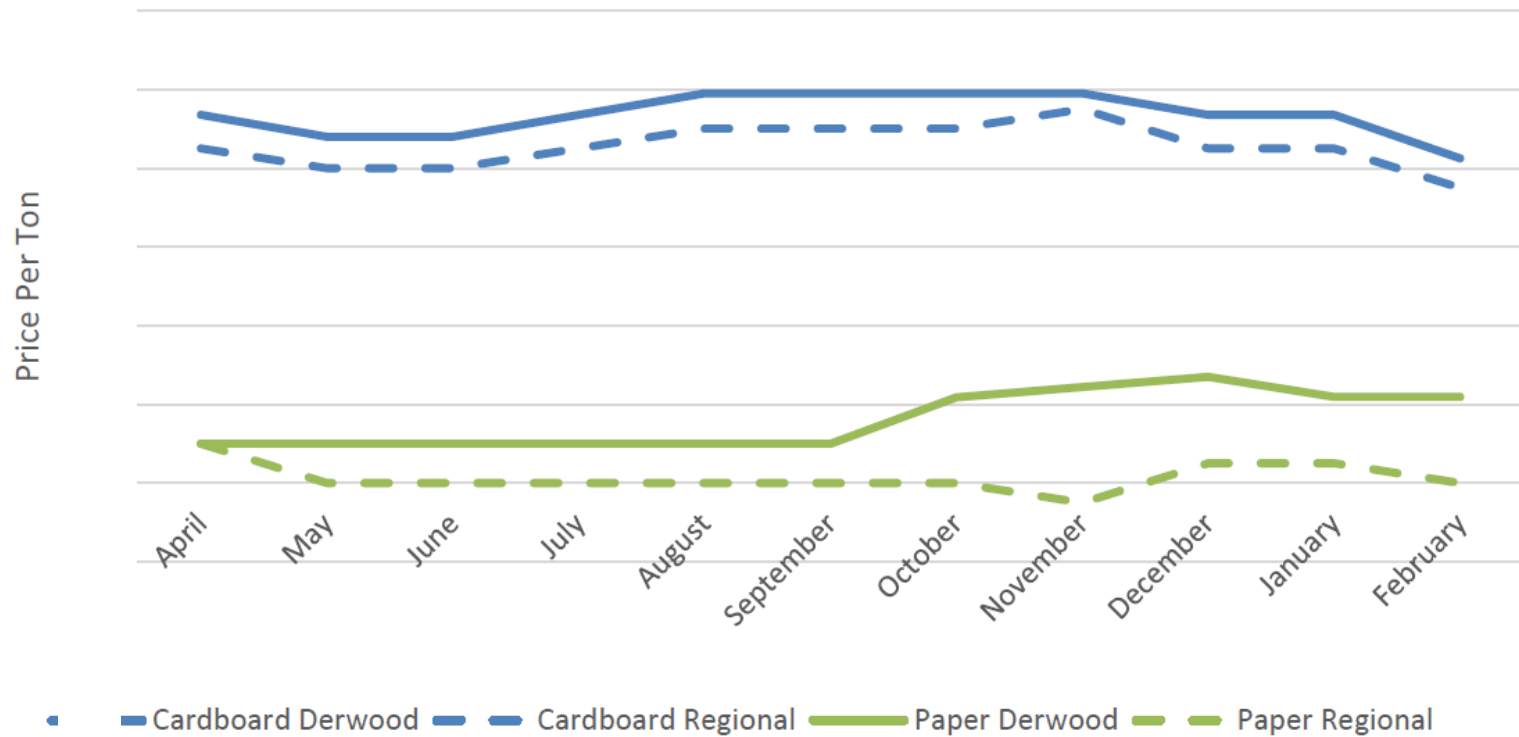
Markets Management in Contracts

- County receives the revenues from all materials
- MES is paid for expenses to maintain and operate the facilities
 - Including capital expenses
- County budgets annually for all expenses it expects to pay MES to run the facilities

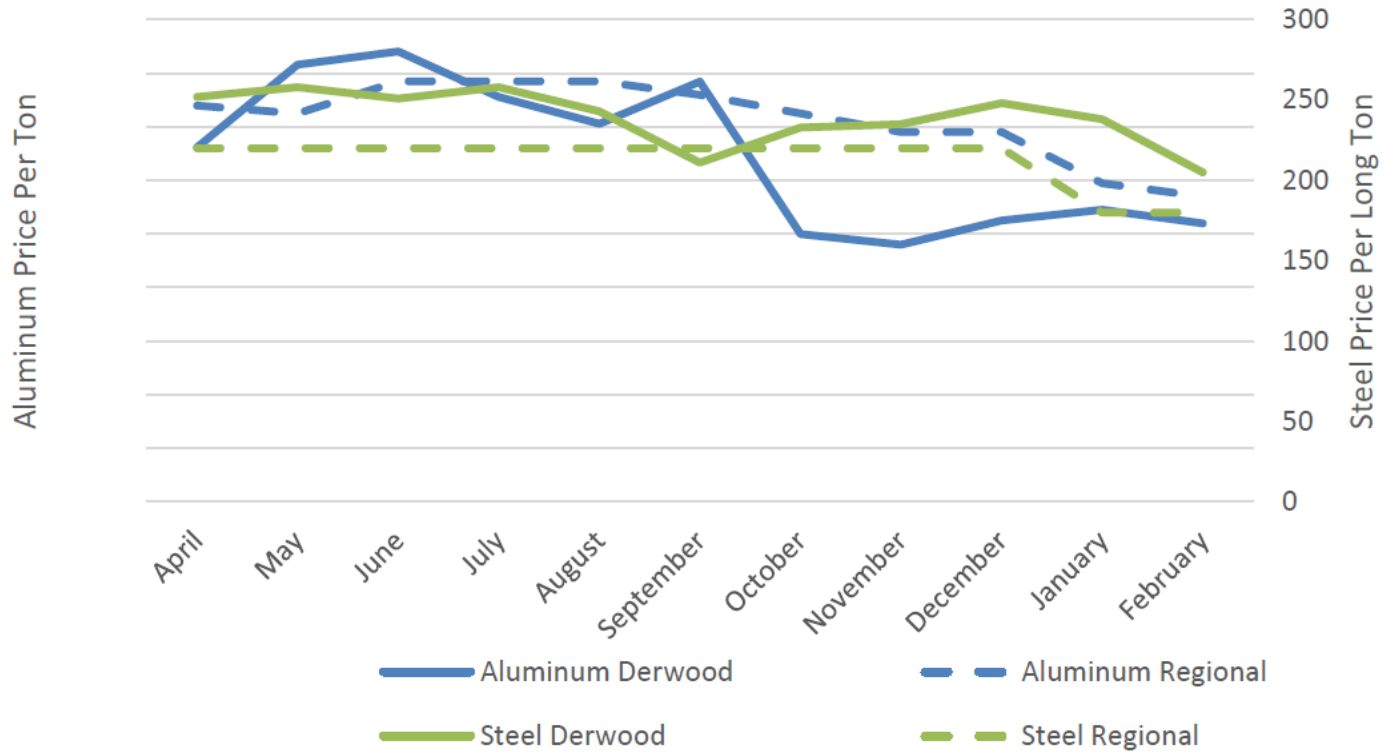
Risk/Reward

- Counties have
 - accepted risk of recycling market commodities
 - Been rewarded when markets were high
 - Shouldered the Revenue Reduction when the Markets Dropped
- Counties can have more control
 - Work with local markets
 - Accepts Bids monthly
 - Build relationships that have paid off

Monthly Fiber Price Comparison for Derwood and Northeastern Market Values



Monthly Plastic Price Comparison for Derwood and Northeastern Market Values



Thank you

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