

**APPENDIX C SOURCES OF DIRECTORIES AND DATABASES LISTING
RECYCLING AND REUSE BUSINESSES**

Table C.1 lists 55 potential sources of lists of recycling and reuse businesses. The availability of information from each source varies and must be arranged with the source. The owners of some of the directories and databases have indicated that they may be willing to provide mailing labels or conduct mailings under contract, but would not be willing to provide direct access to their electronic databases. Table C.1 is by no means comprehensive, and additional sources should be sought out during implementation of a recycling economic information study.

There are two important sources which are not detailed in the table. First, state and regional recycling organizations often maintain lists of recycling and reuse businesses. Contacts are available through the National Recycling Coalition’s *1997 Market Development Directory* (703-683-9025), and through the U.S. Environmental Protection Agency’s *Jobs Through Recycling Web Site* (<http://www.epa.gov/epaoswer/non-hw/recycle/jtr/index.htm>). Secondly, private financial data companies such as Dunn & Bradstreet can provide lists of businesses for any SIC code. Contact information is provided in Appendix B.

Table C.1 Sources of Directories and Databases Listing Recycling and Reuse Businesses

Source	Types of Businesses Included (Approximate number)
The Aluminum Association Nick Adams (202) 862-5100	Aluminum manufacturers (75 total)
American Forest and Paper Association <i>Paper Matcher</i> and <i>Wood Recycling Directory</i> Elizabeth Seiler (202) 463-2761	Paper Matcher: Paper and paperboard mills (470), Brokers (450), Commercial recycling collectors and intermediate processors (8,000) (organized by state) Wood Recycling Directory: C&D processors, Miscellaneous organic products, Compost producers
American Foundrymen’s Association (847) 824-0181 or Elizabeth Olenbush, (800) 537-4237	Non-ferrous processing and manufacture (2700)
American Iron and Steel Engineers <i>Directory of Iron and Steel Plants</i> Tom Sloan, (412) 281-6323	Ferrous metals manufacture (1800 total)
American Plastics Council <i>Recycled Plastic Products Source Book</i> - 800-2-HELP-90	Plastics handlers (1200), Plastics reclaimers, plastics manufacturers (300 total)
American Recycling Markets Bob Boulanger, (800) 267-0707	Collectors, intermediate processors, processors, manufacturers, brokers and equipment dealers (25,000 total)
American Retreaders Association <i>Membership Directory</i> (800) 426-8835	Retreaders, equipment dealers (1000+ total)

Source	Types of Businesses Included (Approximate number)
Asphalt Recycling and Reclaiming Association <i>1996-7 Directory</i> (410) 267-0023	Aggregate producers and pavement mix, specialized reuse and recycling equipment manufacturers, consulting and engineering services (170 total)
Association of Battery Recyclers Earl Cornette, Pres., (813) 787-1837	Collection and intermediate processing (8), Consulting and engineering services (30)
Association of Postconsumer Plastic Recyclers Robin Cotchan, (202) 974-5419	Collectors, processors, and end-users of postconsumer plastics (40)
Automobile Recyclers Association <i>Membership Directory</i> Tracey Mattson	Auto recyclers (2,000+)
Battery Council International <i>National Recycling Rate Study</i> Ann Knowl (312) 644- 6100	Processing and manufacture (16), collection and intermediate processing (16)
C&D Debris Recycling Magazine <i>Subscribers List</i> Bill Turley, Ed. and Ass'n Pres. (312) 609-4241 List managed by Rob Holerichler, (913) 967-1942	C&D processing and manufacture, specialized equipment manufacture (approx. 2000 total)
Can Manufacturers Institute <i>Directory, 1995</i>	Can manufacturers (36), suppliers (50)
Cellulose Insulation Manufacturers Association (CIMA) <i>Membership List</i> (937) 222-2462	Other paper product producers (37)
Ceres Press <i>Choose to Reuse</i> (Reuse Encyclopedia), P.O. box 87, Woodstock, NY 12498	Wholesale reuse, retail reuse, other reuse, materials exchange services (approx. 2,000 total)
Chartwell Information Services, Inc. <i>Directory & Atlas of Solid Waste Disposal Facilities, 1997</i> Jim Thompson, Pres. (800) 234-8692	Salvage operations (up to 4,000 landfills and incinerators where salvage occur)
Clean Washington Center <i>Recycling Technology Assistance Program</i> (206) 461-7040	Wood waste, plastics, organics, tire and rubber, other categories.
Composting Council <i>Membership List</i> Randy Monk, (703) 739-2401	Organics processing and manufacture (Up to 150)
Council for Textile Recycling Bernie Brill, (301) 656-1077	Textile processing (175) (List represents 98% of US industry capacity.)
Downing & Associates <i>Product and Equipment Specifications</i>	Compost and wood waste (26), recycling and solid waste (59)

Source	Types of Businesses Included (Approximate number)
<i>Reports</i> (216) 255-1454	
<i>EPA Electronics Reuse and Recycling Directory</i> RCRA Hotline, (800) 424-9346	Electronic appliance demanufacturers (200+) (Includes donation, reuse, remanufacture, recycling of computers.)
Fundamental Action to Conserve Energy (F.A.C.E.) <i>Resource Guide to C&D in N.theast</i> Bill Stanwick, (508) 345-5385	Construction and demolition debris processors (140)
Glass Packaging Institute (GPI) <i>Faxed lists.</i> Douglas Giboney (717) 243-1738	Glass beneficiation facilities (85); Glass container plants (65)
Governmental Advisory Associates <i>MRF Yearbook</i> Eileen Brettler Berenyi	MRFs and mixed waste processing facilities in US (386)
Harris Directory B.J. Harris, (505) 995-0337	Miscellaneous processing and manufacture, Remanufacturing and wholesale sales, Materials exchange services (focused on building, interior, garden products)
International Tire and Rubber Association Jean Murphy, (502) 968-8900	Tire retreaders (1300)
Institute for Local Self-Reliance <i>Weaving Textile Reuse into Waste Reduction; Electronics Reuse and Recycling; Pallet Reuse/ Recycling Operations</i> Brenda Platt, (202) 232-4108	Textile processing (100); electronic appliance demanufacture (150); pallet reuse processors (193)
Institute of Scrap Recycling Industries <i>Membership List</i> Tracy Mattson, (202) 662-8535	Processing and manufacture, Equipment manufacture, Consultants, Collection and intermediate processing, Specialized reuse and recycling equipment manufacturers (1600 total)
Lead Industries Association, Inc. <i>1994 Lead Recycling Directory</i> (212) 578-4750	Non-ferrous metals processing and manufacture, lead acid battery processors (30 total)
Miller Freeman Publishing, Inc. <i>Lockwood Post Directory of the Pulp Paper and Allied Trades</i> (415) 905-2728	pulp & paper mills (1,152), converting plants (3,626), paper merchants/distributors (2,507), wastepaper stock suppliers (856)
Molded Pulp Environmental Association <i>Molded Pulp Product Manufacturer</i> Joe Grygny, Executive Director (414) 241-0522	Other paper product producers (65)
National Association of Plastic Container Recyclers (NAPCOR) <i>Postconsumer PET Plastic Market List</i> Michael Shedler (704) 358-8882	Plastics reclaimers, converters and brokers (100 total)

Source	Types of Businesses Included (Approximate number)
National Wood and Pallet Container Association Judy Peck, (703) 527-7667	Pallet reuse (150) (List also includes 350 non recycling manufacturers and represents approx. 17% of US capacity.)
Northeast Waste Management Officials Association (NEWMOA) <i>C&D Debris in the NEWMOA States</i> Carole Ansheles, (207) 767-7172	C&D Processors (490)
Plastic Lumber Trade Association (800) 886-8990	Plastics reclaimers or plastic converter (63) (Only includes voting members of PLTA.)
Polystyrene Packaging Council <i>Database Search Results</i> (202) 974-5321	Collection and intermediate processing, plastics processing and manufacture, Transporters (138 total)
Plastic Loosefill Council Virginia Lyle, (415) 364-1145	Manufacturers of plastic loosefill (4)
Remanufacturing Industries Council <i>Database of Remanufacturing Firms</i> Robert Lund, Boston University	Miscellaneous remanufacturing businesses
Resource Recycling, Inc <i>1996 Directory of U.S. and Canadian Scrap Plastics Processors and Buyers</i> (503) 227-1319	Commercial recycling collectors and intermediate processors, Plastics processing and manufacture, Specialized reuse and recycling equipment manufacturers, Brokers (475 total)
Resource Recycling <i>1997 Product & Equipment Specifications Report</i> (503) 227-1319	Recycling collection and intermediate processing equipment manufacturers, Specialized reuse and recycling equipment manufacturers (100 total)
Resource Recycling. <i>Mailing list.</i> Managed by Environmental Resources and Products (800) 423-2677	Over 41,000 records in numerous categories, including: scrap metals processors (6,100), ferrous end-users (150), aluminum end-users (150), C&D/wood waste (440), yard waste composters (2,680), paper dealers & brokers (1,870), paper end-users (870), post-consumer plastics processors (480), converters (250), plastic lumber (60), glass processors (80), glass end-users (120), tire processors and end-users (370), textile processors (210), waste exchanges (6), equipment manufacturers (1,010), recycling centers (4,370).
Scrap Tire Management Council <i>Scrap Tire & Rubber Users Directory</i> John Serumgard (Chair) (202) 408-7781 or Mary Sikora, (860) 668-5422	Haulers, collectors, brokers, manufacturers, retailers, tire industry suppliers, equipment dealers, consultants (2,000 total in US, Canada)
Steel Manufacturers Association <i>1997 SMA Membership Directory</i> Christina Bechak, (202) 296-1515	Steel mills, Iron and steel foundries, Specialized reuse and recycling equipment manufacturers (225 total)
Steel Recycling Institute Greg Crawford, (800) 876-7242	Collection and intermediate processing, ferrous metals processing and manufacture (40, 000+ total)
Texas General Land Office <i>Recycling Directory: Computers and Electronics</i> , (512) 463-2613	Electronic appliance demanufacture, wholesale reuse, retail reuse (100 total)

Source	Types of Businesses Included (Approximate number)
US Environmental Protection Agency, Recycling Hotline Angela Shubert, (602) 224-5444	Collection and intermediate processing (drop off facilities), municipal & private ownership
U.S. EPA, Region I, RCRA Research Library <i>List of Post-Consumer/Industrial Plastics Converters (compiled from multiple sources)</i> , Fred Friedman, (617) 565-3282	
Waste Equipment Technology Association <i>1997 WASTE Products and Services Directory</i> (202) 244-4700	Recycling collection and intermediate equipment processing manufacturers, specialized reuse and recycling equipment manufacturers, Consulting and engineering services (250 total)
Waste Dynamics of the Northeast <i>1997 Source Guide</i> (603) 624-1442	Recycling collection and intermediate processing equipment manufacturers, specialized reuse and recycling equipment manufacturers, brokers, consulting and engineering services, transporters (approx. 3000 total)
Waste News <i>Mailing list.</i>	4,400 in various categories.
Waste Watch Center Dana Duxbury, (508) 470-3044	Household hazardous waste processing (100)
World Wastes <i>1996 World Wastes Buyers' Guide Edition</i> Bill Wolpin (770) 618-0112	Collectors and intermediate processors, Recycling collection and intermediate processing equipment manufacturers, Specialized reuse and recycling equipment manufacturers (1300 total)
Yellow Page Publishers Association (YPPA), <i>Recycling Directory</i> Mary Pankowski, (303) 333-9772	Commercial recycling centers and intermediate processors, Paper processing and manufacture, Brokers which deal with old directories (280 total)